

10 Tips for

Successful Partnering and Collaboration

- } Treat others as you want to be treated
- } Take time to talk and understand each other
- } Make sure you really do have a shared goal
- } Talk about what each of you will contribute
- } Be clear about what you expect to get out of the relationship
- } Work out how you will make it work, together – who will do what
- } It's all “we” – not us and them
- } It takes commitment... you can't jump ship when it gets tough
- } Monitor and measure the relationship, as well as the outcomes
- } Celebrate successes and milestones!



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